



NVIDIA FINANCING SOLUTIONS (NVFS)

GLOBAL LEASING AND FINANCING PROGRAM FOR NVIDIA DGX SYSTEMS



As AI is increasingly adopted across industries, more and more companies need the computational resources of NVIDIA DGX™ systems to build and scale AI development. The NVIDIA Financing Solutions (NVFS) Program offers a cost-effective, opex-based approach for acquiring DGX solutions, giving businesses affordable, flexible leasing and financing options.

THE CHALLENGE OF ACQUIRING AI INFRASTRUCTURE

AI infrastructure—both acquiring and upgrading it—involves significant upfront expenses, which can put a strain on a company's capital portfolio. For a cash-conscious organization whose strategy doesn't support capital allocation for such infrastructure, equipment leasing or financing to fund infrastructure solutions as an operational expense is a good option. For that reason, many enterprises turn to alternative acquisition methods to spread cash payments out over time, helping them acquire the best technologies to drive productivity and innovation with a much better cash flow model.

INTRODUCING NVIDIA FINANCING SOLUTIONS FOR DGX SYSTEMS

NVFS is a financing program for DGX Systems and Support Services, as well as third-party networking and data storage solutions. The program offers true fair market value (FMV) leases or opex structures and full payment leases or capex structures to suit varying customer needs. Through a monthly leasing agreement between the funder (lessor) and the end-user customer (lessee)—brokered by the NVFS team—the customer can acquire an NVIDIA DGX system-based solution without the capital expense of an upfront purchase. This financial instrument comes with tangible advantages and business value, primarily focused on cash flow savings.

AT A GLANCE

NVIDIA Financing Solutions (NVFS) Program

When buying technology, look for:

1. The best technology on the market
2. The availability of support and services
3. Different acquisition models to maximize flexibility

NVFS offers alternative acquisition models beyond the standard net-30 cash purchase.

Benefits for End Customers

- > **Improved Cash Flow:** Fair Market Value (FMV) lease structure ensures lower overall expense and more free cash flow
- > **Increased Purchasing Power:** 100% financing options lead to working capital savings
- > **Better Asset Management:** Fixed payments, with ability to bundle services to the total solution, lowers risk and outsources monetization of residual value
- > **Stay on the Cutting Edge:** Align lease terms to NVIDIA's hardware refresh cadence to always access the latest technology
- > **Aligned to Business Growth:** Scale-up capacity by adding additional lease schedules as needed, and an increase to your monthly payment

> **Cash Flow**

Leasing and repayment plans help a company free up and manage their cash flow better. With 100% financing options, companies save working capital and preserve their credit lines. Fixed payment options also enable companies to manage their assets and risks more effectively.

> **Purchasing Power**

Lessors specialize in financing the total solution made up of both hardware and software costs. By using an FMV lease structure, the customer also benefits from not having to pay 100% of the total solution cost during the initial lease term. This translates directly into increased purchasing power for the customer and a lower expense compared to the equivalent depreciation of a cash purchase over the same term.

> **Business Value of Investment**

With more purchasing power at their fingertips and flexible lease terms that align with NVIDIA's hardware refresh cadences, the customer works with the best, most-up-to-date equipment and keeps pace with technology advancements. The lease provides a hedge against technology obsolescence. This enables IT professionals to better communicate the overall business value of their investments by translating technical advantages into measurable economic advantages.

When they use leasing as an acquisition method and leverage the FMV type of lease structure, customers can access the best and most up-to-date AI-enabled solution. The tech-refresh concept that's built into the FMV lease structure not only helps the end user achieve their most challenging technical goals; it also minimizes the total cost of ownership and generates a free cash flow benefit. Customers who take advantage of the flexibility of the various lease structures can start small and grow into a larger solution comfortably over time. With NVFS, it's easy for a company of any size to scale up and out.

GET STARTED WITH NVFS

Speak to your NVIDIA sales contact or your preferred NVIDIA reseller partner and let them know that you're interested in learning more about NVIDIA Financing Solutions. They'll be able to arrange a conversation with NVFS.

NVFS is available in most global locations where there's an NVIDIA sales presence. Ask your NVIDIA contact for more information. You can also contact NVFS-Leasing@nvidia.com with questions regarding financing solutions.

BUSINESS CHALLENGE	NVFS BENEFIT
My main priority is to preserve cash and cash flow.	<ul style="list-style-type: none">> You're avoiding large cash payment upfront and spreading cash payments over time. This helps to generate more free cash flow> Take advantage of "time value of money" – a dollar today is worth more than a dollar tomorrow!
We have budgets and P&L expense management constraints.	<ul style="list-style-type: none">> An FMV type lease will have a lower total expense during its lease term than a corresponding depreciation expense over the same term> The asset has a residual value at the end of the lease term that you do not pay for
How do we forecast and control expenses?	<ul style="list-style-type: none">> Leveraging a tech refresh cadence as provided in the FMV type lease, you are assured a consistent run rate of expense for the particular asset> There won't be surprises to what you receive on your monthly statement
How will leasing benefit our technology management processes?	<ul style="list-style-type: none">> You'll be outsourcing data sanitization and asset disposal processes to the lessor> You'll enjoy predictable and orderly future technology refresh intervals> You'll be protected against IT obsolescence and reduced system security incidents

To learn more about NVIDIA Financing Solutions, visit
www.nvidia.com/en-us/data-center/dgx-leasing